



EMA ADVISORY

*Going beyond the norm to
achieve something extraordinary.*

ABOUT US

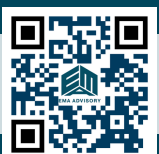
Experienced commercial and procurement specialists dedicated to providing expert guidance and support to government and industry.



WHY CHOOSE US

Operating as an outsourced commercial partner or embedded within our client's teams, we focus on achieving **optimal commercial outcomes** through four core areas:

- Commercial Optimisation
- Capability Uplift
- Program Design & Delivery
- Professional Services



COMMERCIAL OPTIMISATION

Commercial optimisation is about **maximising value from every contract, supplier relationship, and procurement decision**, going beyond the norm to drive efficiency, innovation, and long-term benefits.

At **EMA Advisory**, we help organisations unlock hidden value by enhancing contract structures, leveraging data-driven insights, and strengthening supplier engagement. By improving negotiation strategies, streamlining procurement processes, and aligning spending with business goals, **extraordinary commercial outcomes are achieved.**



MAXIMISE VALUE & COST SAVINGS

We identify opportunities to unlock cost efficiencies, improve contract management, and enhance procurement processes, delivering measurable financial impact.



STRENGTHEN SUPPLIER RELATIONSHIPS

By fostering strategic supplier partnerships, we help mitigate risks, improve service levels, and drive greater collaboration for long-term value creation.



GREATER COMMERCIAL VALUE FROM YOUR CONTRACTS

Optimising terms, reducing risks, and driving performance will enable you to negotiate stronger deals, enforce compliance, and uncover hidden revenue opportunities. By leveraging data insights and innovative contract management, cost savings, faster execution, and maximised profitability are achieved.



STREAMLINE PROCUREMENT STRATEGIES

Optimisation of procurement operations will reduce inefficiencies, enhance profitability, and align commercial activities with your overarching business strategies.



SMARTER SPENDING DECISIONS

With a data-driven approach, we provide insights that enhance procurement visibility, enabling more informed and strategic spending choices.

